#### Pension models for mathematicians

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### Introduction

#### On pension models

- I presume you know what an economic model is: the simplified by logical description of economic activities
- Certain listeners pay contributions, others receive benefits
- What can I say in 1 hour about simple pension models to mathematicians?
- Simple vs. complex and theoretical vs. practical
- Main message: pension modeling is interesting and important

#### What is the use of simple pension models?

- They are indispensable in education
- They can be checked more easily than their complex counterparts
- Exam: A.S. Edlin–P. Jaraca-Mandic (2007): Erratum, JPE: the yield is not 220, but only 113 bln UDS (Pigou-taxes)
- Cause: a typing error in the program: -1.09E 07 was mistaken for -1.09E - 17

#### Order of magnitudes

- In modern states, the public pensions amount to 5-10-15% of the GDP (USA, HU, IT, resp.)
- In Anglo-saxon countries, private pensions are important (5% of the GDP), especially for the higher earners
- Pension system are necessary, because
  - no more large families
  - short-sighted workers do not save enough for their old-age
  - old-age poverty is to be avoided even in countries which tolerate other poverty (e.g., USA)
  - It is difficult to prescribe indexed unisex life annuities for older people (cf. UK, 2015), even if it is efficient

#### **Principles**

- The pension system be sustainable and adequate
- The system should combine efficiency and fairness
- The democratic competition among parties should remain between rational bounds

#### Structure of the lecture

- Short-sighted worker vs paternalist government
- Due to population aging, the longitudinal and the cross-sectional equilibria are different
- The more a man earns, the longer he lives, therefore a proportional benefit redistributes from the poor to the rich.
- The later one retires, the longer he lives, because he is healthier ⇒ constrained incentives are needed
- Fragmented work careers vs seniority pensions (e.g., Women40)

### Short-sighted individual, paternalistic government

#### Basic scheme/1

- Short-sighted individual cares too little for old-age
- Discounted utility function

$$U(s) = \log(1 - s) + \delta\mu\log(\rho s)$$

- where s = saving, μ = years spent in retirement/years spent in work, ρ = interest factor
- Individual optimum

$$U'(s) = -rac{1}{1-s} + \delta\murac{1}{ au} = 0 \Rightarrow s^{\mathrm{o}} = rac{\delta\mu}{1+\delta\mu}$$

• Example: for  $\mu = 1/2 = \delta$ ,  $s^{o} = 1/5$ ,  $\rho$  is indifferent

#### Basic scheme/2

 A paternalistic government compensates for individual shortsightedness by eliminating discounting: δ = 1 constrained saving rate τ:

$$V( au) = \log(1- au) + 1 \cdot \mu \log( au/\mu)$$

Paternalistic optimum

$$V'( au) = -rac{1}{1- au} + \murac{1}{ au} = \mathbf{0} \Rightarrow au^* = rac{\mu}{1+\mu} > \mathbf{s}^{\mathrm{o}}.$$

• Numerical example:  $\tau^* = 1/3 > s^{o} = 1/5$ 

#### Other advantages

- It is easier to achieve income redistribution in a pension system than explicitly
- It naturally provides unisex and indexed life annuity
- It can redistribute between different cohorts

#### Cohort model

#### Basic problem for the individual

- She was born in year t
- she started working at age *Q*, her earnings (in real terms):
  *w<sub>Q</sub>*,..., *w<sub>R-1</sub>*
- She paid contributions according to rate τ<sub>a</sub>
- She retires at age R, pensions:  $b_R, \ldots, b_{D-1}$
- If she dies, her widower and children may inherit survivor's pensions
- Basic issue:  $(w_Q, \ldots, w_{R-1}) \Rightarrow (b_R, \ldots, b_{D-1})$ ?
- Public or private, unfunded vs. funded, mandatory or voluntary? (Combinations)
- Longitudinal vs. cross section?

#### Macromodels

- Types i = 1, ..., I, a frequency  $f_i$ , age a:
- q<sub>i,a</sub> > q<sub>i,a+1</sub> survival probability, depend on calendar time t
  wage-pension-path

$$w_{i,Q},\ldots,w_{i,R_i-1}, \qquad b_{i,R_i},\ldots,b_{i,D_i-1}$$

• Contribution = Benefits

$$\tau \sum_{i=1}^{l} \sum_{a=Q}^{R_i-1} f_i q_{i,a} w_{i,a} = \sum_{i=1}^{l} \sum_{a=R_i}^{D_i-1} f_i q_{i,a} b_{i,a}$$

### Macromodels (cont.-1)

 At an abstract level: we have to solve a multivariate high-order difference equation numerically

$$x_{t+1} = A_{1,t}x_t + \cdots + A_{r,t}X_{t-r} + b_t, \qquad t = 0, 1, \dots,$$

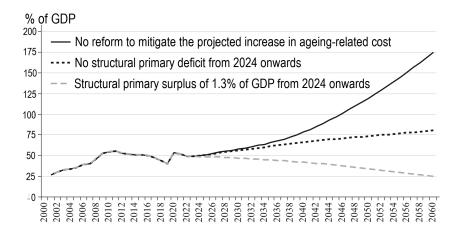
where  $x_t$  is the system's *n*-dimensional state vector,  $x_0, \ldots, x_{-r+1}$  are initial states, *r* the order of lags, say 100 and  $A_{1,t}, \ldots, A_{r,t}$  matrices.

 Scenarios: various demographic and economic scenarios, i.e. pension reforms

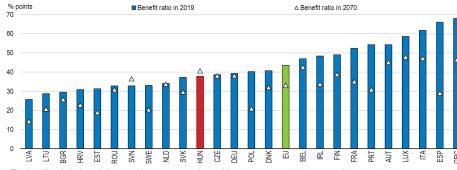
### Macromodels (cont.-2)

- Auerbach–Kotlikoff (1987) ... Hans Fehr at al. (2000) ...: optimizer types with racional expectations
- In HU: no optimization NYIKA (2010) (Holtzer, ed.)
- Bajkó–Maknics–Tóth–Vékás (2015): Corvinus
- Freudenberg–Berki–Reiff (2016): H National Bank model
- OECD (2024): Strengthening the Hungarian Pension System

#### Forecasts for OECD

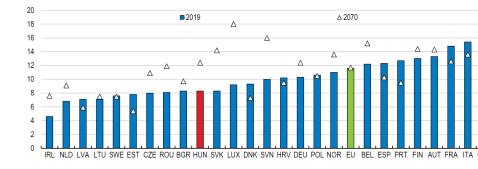


#### Current vs. planned benefit-ratios



Note: The benefit ratio is the ratio between the average pension and the average wage, both measured in gross terms. Source: 2021 Ageing Report (European Commission, 2021, p. 84<sub>[29]</sub>).

#### Fiscal effects on pension expenditures, HU



#### Answer from the armchair

No growth, no real interest rate, no seniority, no complications

$$w_Q = \cdots = w_{R-1} = w, \quad b_R = \cdots = b_{D-1} = b$$

Longitudinal equilibrium

$$b = au rac{w(R-Q)}{D-R} = au rac{wS}{T} = rac{ au w}{\mu}$$

• If pension =  $\gamma \times$  the net wage ( $\gamma$  = replacement ratio), then  $b = \gamma(1 - \tau)w$ ,

● i.e.,

$$\tau \mathbf{w} = \mu \gamma (\mathbf{1} - \tau) \mathbf{w} \Rightarrow \tau^* = \frac{\gamma \mu}{\mathbf{1} + \gamma \mu}$$

#### Answer from the armchair (cont.)

Delayed retirement credit

$$\delta(R) = \frac{db(R)}{b(R)dR} = \frac{d\log b(R)}{dR}$$

 $\log b(R) = \log(\tau w) + \log(R - Q) - \log(D - R)$ 

• Expressed as

$$\delta(R) = rac{d \log(R-Q)}{dR} + rac{d \log(D-R)}{dR}$$

Analytical expression

$$\delta(R) = \frac{1}{R-Q} + \frac{1}{D-R}$$

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### Flexible retirement

Numerical illustration: *dependence* of monthly pension on retirement age for Q = 25, D = 85 yrs, v = 1,  $\tau = 0.2$ .

Table 1. Pension/Net wage as a function of retirement age

| Retirement | Benefit/ | Relative     |
|------------|----------|--------------|
| age        | Net wage | rise         |
| R          | b(R)     | b'(R)/b(R)-1 |
| 62         | 0.611    | -            |
| 63         | 0.656    | 0.074        |
| 64         | 0.705    | 0.075        |
| 65         | 0.759    | 0.077        |
| 66         | 0.819    | 0.079        |
| 67         | 0.886    | 0.081        |
| 68         | 0.960    | 0.084        |

The impact of the real wage growth and change in inflation are also important, see Women40 later

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#### Complications

- Due to population aging, the longitudinal and the cross sectional equilibria are different
- The more a man earns, the longer he lives, therefore a proportional benefit redistributes from the poor to the rich.
- The later one retires, the longer he lives, because he is healthy ⇒ constrained incentives are needed
- Fragmented work careers vs seniority pensions (e.g., Women40)

## Population aging

#### The case of Hungary, 1970-2050

#### Table 2. Dynamics of age distributions HU (65-)

| Year | Children  | Elderlies | Dependency |
|------|-----------|-----------|------------|
|      | share     |           | ratio      |
| t    | $K_t/N_t$ | $P_t/N_t$ | $p_t$      |
| 1970 | 0.283     | 0.131     | 0.224      |
| 2000 | 0.236     | 0.146     | 0.236      |
| 2050 | 0.189     | 0.262     | 0.477      |

#### Cross sectional equilibrium

Pay-as-you-go system: Contributions = Benefits

$$au \pmb{M} ar{\pmb{w}} = \pmb{P} ar{\pmb{b}}$$

- average wage:  $\bar{w}$ ,
- contribution rate:  $\tau$
- average pension:  $\bar{b}$
- # of workers M,
- # of pensioners: P

,

#### Dependency and benefit ratios

Rearranged

$$au = rac{Par{b}}{Mar{w}} = rac{P}{M}rac{ar{b}}{ar{w}}$$

Dependency and benefit ratios

$$\pi = rac{P}{M}, \qquad eta = rac{ar{b}}{ar{w}}$$

Rearranged

$$\tau = \pi\beta.$$

Stylized example (gross wage):

 $au_{US} = 0.3 \cdot 0.4 = 0.12; \quad au_{HU} = 0.6 \cdot 0.5 = 0.3 \text{ or } 0.5 \cdot 0.3 = 0.15$ 

#### Hungarian pension system, 1970-

#### Table 3. Maturing pension system, 1970–2006, HU, %

| Year | Pensions  | Entitlement | Depend- | Benefit   | Particip- |
|------|-----------|-------------|---------|-----------|-----------|
|      | /GDP      |             | ency    | /Wage     | ation     |
| t    | $B_t/Y_t$ | ζt          | $\pi_t$ | $\beta_t$ | $\mu_t$   |
| 1970 | 3.5       | 66.7        | 38.7    | 37.5      | 91.2      |
| 1990 | 8.8       | 109.9       | 41.8    | 66.2      | 86.4      |
| 1996 | 8.9       | 119.2       | 40.7    | 58.9      | 64.0      |
| 1996 | 9.7       | 131.6       | 38.3    | 59.3      | 58.9      |
| 2001 | 9.3       | 146.1       | 33.0    | 59.1      | 60.5      |
| 2006 | 10.6      | 151.7       | 30.6    | 62.3      | 60.3      |

# Longevity gap

### **Distribution of pensions**

# Table 4. Distribution of pensions HU 2015, in terms of average net wage

|          | Female |         | Male  |         |
|----------|--------|---------|-------|---------|
| quintile | upper  | average | upper | average |
| 1        | 0.493  | 0.413   | 0.530 | 0.437   |
| 2        | 0.610  | 0.555   | 0.659 | 0.591   |
| 3        | 0.696  | 0.647   | 0.819 | 0.733   |
| 4        | 0.869  | 0.770   | 1.060 | 0.930   |
| 5        | -      | 1.103   | _     | 1.337   |

Remark. D. Molnár–Hollósné-Marosi (2015, Table 1–3)

#### Life expectancy and income

Higher old-age income, longer life expectancy, especially for males

Table 5. Life expectancy-pension HU 2015, (years)

| Quintile   | Female 60 | Male 63 |
|------------|-----------|---------|
| $q_1$      | 22.5      | 14.6    |
| $q_2$      | 22.5      | 15.0    |
| $q_3$      | 22.4      | 15.7    |
| $q_4$      | 23.3      | 17.0    |
| <b>q</b> 5 | 24.8      | 18.8    |
| Average    | 23.0      | 16.1    |

Remark. D. Molnár–Hollósné-Marosi (2017, Table 2)

#### Model/1

- Assumptions: contribution length *S* = const.
- retirement age *R* = const.,
- span of retirement  $T_w = D_w R$  grows with w
- Progressive pension as a combination of basic and proportional pensions

$$\boldsymbol{b} = \alpha\beta + (\mathbf{1} - \alpha)\beta\boldsymbol{w}$$

#### Model/2

Lifetime balance

$$z = \tau S w - T_w b(w)$$

After substitution

$$z(w) = \tau Sw - T_w[\alpha\beta + (1-\alpha)\beta w]$$

• Expected value: ( $\mathbf{E}w = 1$  and  $T = \mathbf{E}T_w$ )

$$\mathbf{0} = \mathbf{E} z(\mathbf{w}) = \tau \mathbf{S} - \alpha \beta \mathbf{T} + (\mathbf{1} - \alpha) \beta \mathbf{E} [\mathbf{T}_{\mathbf{w}} \mathbf{w}]$$

### Illustration for a combined pension

Uniform wage distribution

#### Table 6. Proportional vs combined pension

| Wage | LEXP | Proportional |          | Com     | bined    |
|------|------|--------------|----------|---------|----------|
|      |      | pension      | balanced | pension | balanced |
| Wi   | ei   | $b_i^A$      | $Z_i^A$  | $b_i^C$ | $Z_i^C$  |
| 0.5  | 17   | 0.238        | 0.952    | 0.366   | -1.220   |
| 1.0  | 20   | 0.476        | 0.476    | 0.488   | 0.244    |
| 1.5  | 23   | 0.714        | -1.429   | 0.610   | 0.976    |

Remark.  $Q = 20, R = 60, \tau = 0.25, \alpha = 0.5.$ 

#### Fragmented career

#### Augusztinovics, 2005, Guszti–Köllő, 2007

- In practice, the contributiove period is much shorter than the difference between retirement age and starting age: S < R - Q</li>
- The degree of fragmentation varies:  $S = \varphi(R Q)$
- Benefit

$$m{b}(m{R},arphi) = rac{ aum{w}arphi(m{R}-m{Q})}{m{e}_R}$$

where  $e_R$  denotes LEXP at age R

Bilinear approximation

$$b(\boldsymbol{R},\boldsymbol{S}) = \delta \boldsymbol{S}[1 + \psi(\boldsymbol{R} - \boldsymbol{R}^*)]\boldsymbol{w},$$

where  $R^*$  a normal pensionable age (2022: 65),  $\psi = 0.06/yr$ .

#### Women40

- In Hungary, only a longer than critical contributive period allows early retirement, moreover no deduction.
- otherwise no early retirement
- Fragmented career creates negative correlation between R and S – dysfunctional
- In Austria, too but not in Germany or Sweden

# Joint distribution of length of contribution and retirement age

Table 7. Joint distribution of length of contribution and retirement age,2016, Women, HU

| Age (year)                       | Early age       | NRA          | Average                  |
|----------------------------------|-----------------|--------------|--------------------------|
| (year)                           |                 |              |                          |
|                                  | <i>R</i> = 58.6 | $R^{*} = 63$ | <b>E</b> <i>R</i> = 60.6 |
| Short <i>S</i> = 31.4            | 0               | 0,36         | 0,36                     |
| Long $S_{\rm m}=$ 41.2           | 0.55            | 0.09         | 0.64                     |
| Average <b>E</b> <i>S</i> = 37.8 | 0.55            | 0.45         | 1.00                     |

# Negative correlation between length of contribution and retirement age

Numerically: p = 0.55 és q = 0.36

Neglecting the variance within categories, the correlation coefficient

$$r(R,S) = -\sqrt{\frac{pq}{(1-p)(1-q)}}$$

With substitution: r(R, S) = -0.822. Taking into account internal variance reduces CR to -0.6, and -0.53.

#### Real wage explosion: 2016–2019

Impact of real wage growth

#### Table 8. Real growth rates, 2015–2019, HU

| Year | GDP              | Net wage         | Benefits         | Benefit-<br>ratio |
|------|------------------|------------------|------------------|-------------------|
| t    | $100(g_t^y - 1)$ | $100(g_t^v - 1)$ | $100(g_t^b - 1)$ | $b_t/v_t$         |
| 2015 | 2.9              | 4.3              | 3.5              | 0.668             |
| 2016 | 2.1              | 7.4              | 1.4              | 0.631             |
| 2017 | 4.1              | 10.2             | 3.0              | 0.583             |
| 2018 | 4.0              | 8.0              | 2.0              | 0.551             |
| 2019 | 5.0              | 7.0              | 3.0              | 0.521             |

#### Women40 again

- Women40 (2011-) allows HU women to retire after 40 years of entitlements with full pension
- Rigid age limit for others (2016: 63 years; 2022: 65 years)
- Approach 1: unfair to others, because a woman of age 58 received benefits for free for 5.5 years
- Approach 2: unfair to the "favored", because if a woman of age 58 (2016) worked 3 years more, than she would have received annually 37% higher benefits for only a little shorter period
- Lifetime benefit

$$2000 = 20 \times 100 < 18 \times 137 = 2466$$

#### Conclusions

- Pension modelling is interesting and important
- It is worth making an Atlas of models, where related models are analyzed
- We must improve the model's realism while preserve its simplicity
- Neglected topics
- I assumed that workers know the rules and disciplined to optimize. NO
- I assumed that our simple models show in good directions. NO, e.g., no positive correlation between ret age and length of contr